



# EXFO's moving the world of fiber-optic test and measurement

EXFO is a well-established technology company whose innovative test, measurement and monitoring instruments play a crucial role in ensuring the reliability of fiber-optic networks.

EXFO addresses two markets. The Portable and Monitoring Division provides handheld and modular solutions to help telecommunications carriers deploy the networks of today and tomorrow. The Industrial and Scientific Division provides high-performance instruments and automated test systems for manufacturers of optical components, value-added optical modules and optical networks.



# Ahead of the curve in the data traffic explosion

With Internet traffic expected to increase at a compound annual growth rate of 156%,\* EXFO's advanced testing technology will continue playing a vital role in keeping networks up and running.

Today's carriers are scrambling to find ways of increasing the capacity of their networks to meet the growing demand for bandwidth. This is where Dense Wavelength Division Multiplexing, or DWDM, enters the picture. It is a state-of-the-art technology that enables dramatically higher volumes of voice, data and video information to pass through a single fiber. A few years ago, EXFO anticipated the arrival of DWDM technologies with a wide portfolio of products. Today, we are a global player in the DWDM test, measurement and monitoring market.

\* Based on figures from Ryan, Hankin & Kent, 2000.



# Acceleration

Though a newly traded public company, EXFO is a time-tested veteran in the field of fiber-optic test, measurement and monitoring.

In 1985, when fiber-optic telecommunications was still a fledgling industry, EXFO was founded and rapidly earned its place as a pioneer in the fiber-optic test and measurement market. After 15 years of steady growth and continuous profits, we raised \$209 million through a successful Initial Public Offering in June 2000. This added financial strength enables us to carry out longheld plans for organic and acquisitional growth and to build on our leading position in the industry.